

**Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

Department of the Treasury  
Internal Revenue Service

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

**A** For the 2007 calendar year, or tax year beginning **JUL 1, 2007** and ending **JUN 30, 2008**

<b>B</b> Check if applicable: <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Termination <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending	Please use IRS label or print or type. See Specific Instructions.	<b>C</b> Name of organization <b>BABSON COLLEGE</b> Number and street (or P.O. box if mail is not delivered to street address) Room/suite <b>231 FOREST ST.</b> City or town, state or country, and ZIP + 4 <b>BABSON PARK, MA 02457-0301</b>	<b>D</b> Employer identification number <b>04-2103544</b> <b>E</b> Telephone number <b>781.239.5298</b> <b>F</b> Accounting method: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other (specify) ▶
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• Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ).

Hand I are not applicable to section 527 organizations.

**H(a)** Is this a group return for affiliates?  Yes  No

**H(b)** If "Yes," enter number of affiliates ▶ **N/A**

**H(c)** Are all affiliates included? **N/A**  Yes  No  
(If "No," attach a list.)

**H(d)** Is this a separate return filed by an organization covered by a group ruling?  Yes  No

**G** Website: ▶ **WWW.BABSON.EDU**

**J** Organization type (check only one)  501(c) ( **3** ) ◀ (insert no.)  4947(a)(1) or  527

**K** Check here  if the organization is not a 509(a)(3) supporting organization and its gross receipts are normally not more than \$25,000. A return is not required, but if the organization chooses to file a return, be sure to file a complete return.

**I** Group Exemption Number ▶ **N/A**

**L** Gross receipts: Add lines 6b, 8b, 9b, and 10b to line 12 ▶ **234,589,154.**

**M** Check  if the organization is not required to attach Sch. B (Form 990, 990-EZ, or 990-PF).

**Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances**

	<b>1</b>	Contributions, gifts, grants, and similar amounts received:		
	<b>a</b>	Contributions to donor advised funds	<b>1a</b>	
	<b>b</b>	Direct public support (not included on line 1a)	<b>1b</b>	<b>13,733,653.</b>
	<b>c</b>	Indirect public support (not included on line 1a)	<b>1c</b>	
	<b>d</b>	Government contributions (grants) (not included on line 1a)	<b>1d</b>	<b>1,072,149.</b>
	<b>e</b>	<b>Total</b> (add lines 1a through 1d) (cash \$ <b>13,910,995.</b> noncash \$ <b>894,807.</b> )	<b>1e</b>	<b>14,805,802.</b>
	<b>2</b>	Program service revenue including government fees and contracts (from Part VII, line 93)	<b>2</b>	<b>147,839,703.</b>
	<b>3</b>	Membership dues and assessments	<b>3</b>	
	<b>4</b>	Interest on savings and temporary cash investments	<b>4</b>	<b>1,386,390.</b>
	<b>5</b>	Dividends and interest from securities	<b>5</b>	<b>2,233,473.</b>
	<b>6 a</b>	Gross rents <b>SEE STATEMENT 1</b>	<b>6a</b>	<b>1,097,250.</b>
	<b>b</b>	Less: rental expenses	<b>6b</b>	
	<b>c</b>	Net rental income or (loss). Subtract line 6b from line 6a	<b>6c</b>	<b>1,097,250.</b>
	<b>7</b>	Other investment income (describe ▶ )	<b>7</b>	
	<b>8 a</b>	Gross amount from sales of assets other than inventory	(A) Securities	<b>8a</b>
				<b>67,226,536.</b>
	<b>b</b>	Less: cost or other basis and sales expenses	<b>8b</b>	<b>61,318,422.</b>
	<b>c</b>	Gain or (loss) (attach schedule)	<b>8c</b>	<b>5,908,114.</b>
	<b>d</b>	Net gain or (loss). Combine line 8c, columns (A) and (B) <b>STMT 2</b>	<b>8d</b>	<b>5,908,114.</b>
	<b>9</b>	Special events and activities (attach schedule). If any amount is from gaming, check here <input type="checkbox"/>		
	<b>a</b>	Gross revenue (not including \$ of contributions reported on line 1b)	<b>9a</b>	
	<b>b</b>	Less: direct expenses other than fundraising expenses	<b>9b</b>	
	<b>c</b>	Net income or (loss) from special events. Subtract line 9b from line 9a	<b>9c</b>	
	<b>10 a</b>	Gross sales of inventory, less returns and allowances	<b>10a</b>	
	<b>b</b>	Less: cost of goods sold	<b>10b</b>	
	<b>c</b>	Gross profit or (loss) from sales of inventory (attach schedule). Subtract line 10b from line 10a	<b>10c</b>	
	<b>11</b>	Other revenue (from Part VII, line 103)	<b>11</b>	
	<b>12</b>	<b>Total revenue.</b> Add lines 1e, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11	<b>12</b>	<b>173,270,732.</b>
	<b>13</b>	Program services (from line 44, column (B))	<b>13</b>	<b>144,784,725.</b>
	<b>14</b>	Management and general (from line 44, column (C))	<b>14</b>	<b>17,565,038.</b>
	<b>15</b>	Fundraising (from line 44, column (D))	<b>15</b>	<b>4,303,089.</b>
	<b>16</b>	Payments to affiliates (attach schedule)	<b>16</b>	
	<b>17</b>	<b>Total expenses.</b> Add lines 16 and 44, column (A)	<b>17</b>	<b>166,652,852.</b>
	<b>18</b>	Excess or (deficit) for the year. Subtract line 17 from line 12	<b>18</b>	<b>6,617,880.</b>
	<b>19</b>	Net assets or fund balances at beginning of year (from line 73, column (A))	<b>19</b>	<b>279,396,327.</b>
	<b>20</b>	Other changes in net assets or fund balances (attach explanation) <b>SEE STATEMENT 3</b>	<b>20</b>	<b>-16,933,604.</b>
	<b>21</b>	Net assets or fund balances at end of year. Combine lines 18, 19, and 20	<b>21</b>	<b>269,080,603.</b>

**Part II Statement of Functional Expenses**

All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others.

<i>Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.</i>	(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
<b>22a</b> Grants paid from donor advised funds (attach schedule) (cash \$ <u>0</u> . noncash \$ <u>0</u> .) If this amount includes foreign grants, check here <input type="checkbox"/>				
<b>22b</b> Other grants and allocations (attach schedule) (cash \$ <u>0</u> . noncash \$ <u>22879115</u> .) If this amount includes foreign grants, check here <input type="checkbox"/>	<b>22b</b> 22,879,115.	22,879,115.	<b>STATEMENT 5</b>	
<b>23</b> Specific assistance to individuals (attach schedule)	<b>23</b>			
<b>24</b> Benefits paid to or for members (attach schedule)	<b>24</b>			
<b>25a</b> Compensation of current officers, directors, key employees, etc. listed in Part V-A	<b>25a</b> 2,268,403.	183,586.		1,733,816.
<b>b</b> Compensation of former officers, directors, key employees, etc. listed in Part V-B	<b>25b</b> 478,863.	478,863.	0.	0.
<b>c</b> Compensation and other distributions, not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	<b>25c</b> 7,075.	7,075.		
<b>26</b> Salaries and wages of employees not included on lines 25a, b, and c	<b>26</b> 59,088,682.	50,816,267.	6,499,755.	1,772,660.
<b>27</b> Pension plan contributions not included on lines 25a, b, and c	<b>27</b> 4,360,705.	3,662,993.	566,891.	130,821.
<b>28</b> Employee benefits not included on lines 25a - 27	<b>28</b> 6,863,967.	5,903,012.	755,036.	205,919.
<b>29</b> Payroll taxes	<b>29</b> 3,896,056.	3,272,687.	506,487.	116,882.
<b>30</b> Professional fundraising fees	<b>30</b>			
<b>31</b> Accounting fees	<b>31</b> 259,800.		259,800.	
<b>32</b> Legal fees	<b>32</b> 112,921.		112,921.	
<b>33</b> Supplies	<b>33</b> 2,576,561.	2,053,543.	464,266.	58,752.
<b>34</b> Telephone	<b>34</b> 465,900.	385,528.	41,579.	38,793.
<b>35</b> Postage and shipping	<b>35</b> 728,859.	490,902.	152,416.	85,541.
<b>36</b> Occupancy	<b>36</b> 7,131,542.	6,993,903.	104,121.	33,518.
<b>37</b> Equipment rental and maintenance	<b>37</b> 1,520,439.	1,237,657.	282,782.	
<b>38</b> Printing and publications	<b>38</b> 1,147,901.	605,460.	221,907.	320,534.
<b>39</b> Travel	<b>39</b> 5,814,416.	3,910,289.	1,105,477.	798,650.
<b>40</b> Conferences, conventions, and meetings	<b>40</b> 1,148,387.	1,075,252.	61,054.	12,081.
<b>41</b> Interest	<b>41</b> 5,624,406.	5,624,406.		
<b>42</b> Depreciation, depletion, etc. (attach schedule)	<b>42</b> 9,508,364.	9,324,853.	138,822.	44,689.
<b>43</b> Other expenses not covered above (itemize):				
a	<b>43a</b>			
b	<b>43b</b>			
c	<b>43c</b>			
d	<b>43d</b>			
e	<b>43e</b>			
f	<b>43f</b>			
g <b>SEE STATEMENT 4</b>	<b>43g</b> 30,770,490.	25,879,334.	4,557,908.	333,248.
<b>44</b> Total functional expenses. Add lines 22a through 43g. (Organizations completing columns (B)-(D), carry these totals to lines 13-15)	<b>44</b> 166,652,852.	144,784,725.	17,565,038.	4,303,089.

**Joint Costs.** Check  if you are following SOP 98-2.

Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services?  Yes  No  
 If "Yes," enter (i) the aggregate amount of these joint costs \$ N/A ; (ii) the amount allocated to Program services \$ N/A ;  
 (iii) the amount allocated to Management and general \$ N/A ; and (iv) the amount allocated to Fundraising \$ N/A

**Part III Statement of Program Service Accomplishments** (See the instructions.)

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

What is the organization's primary exempt purpose? ► <b>SEE STATEMENT 6</b>	<b>Program Service Expenses</b> (Required for 501(c)(3) and (4) orgs., and 4947(a)(1) trusts; but optional for others.)
All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.)	
<b>a</b> <b>BABSON COLLEGE PROVIDES STUDENT AID IN THE FORM OF SCHOLARSHIPS &amp; LOANS. THIS PROGRAM ENABLES STUDENTS TO PAY COLLEGE TUITION, FEES, HOUSING, AND OTHER ESSENTIAL COSTS RELATED TO ATTENDING AN INSTITUTION OF HIGHER LEARNING.</b>	22,879,115.
(Grants and allocations \$ 22,879,115. ) If this amount includes foreign grants, check here ► <input type="checkbox"/>	
<b>b</b> <b>INSTRUCTION</b>	38,946,696.
(Grants and allocations \$ ) If this amount includes foreign grants, check here ► <input type="checkbox"/>	
<b>c</b> <b>PLANT &amp; FACILITIES MANAGEMENT</b>	34,402,893.
(Grants and allocations \$ ) If this amount includes foreign grants, check here ► <input type="checkbox"/>	
<b>d</b> <b>AUXILIARY ACTIVITIES</b>	16,766,275.
(Grants and allocations \$ ) If this amount includes foreign grants, check here ► <input type="checkbox"/>	
<b>e</b> Other program services (attach schedule) <b>SEE STATEMENT 7</b>	31,789,746.
(Grants and allocations \$ ) If this amount includes foreign grants, check here ► <input type="checkbox"/>	
<b>f</b> <b>Total of Program Service Expenses</b> (should equal line 44, column (B), Program services) ►	<b>144,784,725.</b>

Form 990 (2007)

**Part IV Balance Sheets** (See the instructions.)

**Note:** Where required, attached schedules and amounts within the description column should be for end-of-year amounts only.

		(A) Beginning of year	(B) End of year
<b>Assets</b>	45 Cash - non-interest-bearing .....	30,324,211.	34,955,254.
	46 Savings and temporary cash investments .....		
	47 a Accounts receivable .....	6,977,680.	
	b Less: allowance for doubtful accounts .....	394,107.	
		5,411,201.	6,583,573.
	48 a Pledges receivable .....	25,981,880.	
	b Less: allowance for doubtful accounts .....	3,265,000.	
		20,987,484.	22,716,880.
	49 Grants receivable .....		
	50 a Receivables from current and former officers, directors, trustees, and key employees .....		
	b Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) .....		
	51 a Other notes and loans receivable .....	4,221,239.	
	b Less: allowance for doubtful accounts <b>STMT 8</b> .....	311,050.	
		3,636,005.	3,910,189.
	52 Inventories for sale or use .....		
	53 Prepaid expenses and deferred charges .....	3,226,252.	2,996,867.
	54 a Investments - publicly-traded securities <b>STMT 14</b> <input type="checkbox"/> Cost <input checked="" type="checkbox"/> FMV .....	158,333,916.	152,186,736.
	b Investments - other securities <b>STMT 13</b> <input type="checkbox"/> Cost <input checked="" type="checkbox"/> FMV .....	61,728,205.	64,189,786.
55 a Investments - land, buildings, and equipment: basis .....			
b Less: accumulated depreciation .....			
56 Investments - other .....			
57 a Land, buildings, and equipment: basis .....	294,168,113.		
b Less: accumulated depreciation <b>STMT 9</b> .....	152,384,261.		
	147,845,056.	141,783,852.	
58 Other assets, including program-related investments (describe <b>BOND DEPOSITS WITH TRUSTEE</b> ) .....	2,849,877.	3,331,242.	
59 <b>Total assets</b> (must equal line 74). Add lines 45 through 58 .....	434,342,207.	432,654,379.	
<b>Liabilities</b>	60 Accounts payable and accrued expenses .....	13,601,753.	14,824,398.
	61 Grants payable .....		
	62 Deferred revenue .....	10,417,383.	12,188,283.
	63 Loans from officers, directors, trustees, and key employees .....		
	64 a Tax-exempt bond liabilities <b>STMT 10</b> .....	94,764,237.	95,042,195.
	b Mortgages and other notes payable <b>STMT 11</b> .....	29,758,880.	29,840,000.
	65 Other liabilities (describe <b>SEE STATEMENT 12</b> ) .....	6,403,627.	11,678,900.
66 <b>Total liabilities.</b> Add lines 60 through 65 .....	154,945,880.	163,573,776.	
<b>Net Assets or Fund Balances</b>	<b>Organizations that follow SFAS 117, check here</b> <input checked="" type="checkbox"/> and complete lines 67 through 69 and lines 73 and 74.		
	67 Unrestricted .....	121,389,621.	111,325,956.
	68 Temporarily restricted .....	85,966,605.	77,894,715.
	69 Permanently restricted .....	72,040,101.	79,859,932.
	<b>Organizations that do not follow SFAS 117, check here</b> <input type="checkbox"/> and complete lines 70 through 74.		
	70 Capital stock, trust principal, or current funds .....		
	71 Paid-in or capital surplus, or land, building, and equipment fund .....		
	72 Retained earnings, endowment, accumulated income, or other funds .....		
	73 <b>Total net assets or fund balances.</b> Add lines 67 through 69 or lines 70 through 72. (Column (A) must equal line 19 and column (B) must equal line 21) .....	279,396,327.	269,080,603.
	74 <b>Total liabilities and net assets/fund balances.</b> Add lines 66 and 73 .....	434,342,207.	432,654,379.





Part VI Other Information (continued)		Yes	No
82 a	Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value? .....		X
b	If "Yes," you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II. (See instructions in Part III.) .....		
	82b N/A		
83 a	Did the organization comply with the public inspection requirements for returns and exemption applications? .....	X	
b	Did the organization comply with the disclosure requirements relating to <i>quid pro quo</i> contributions? .....	X	
84 a	Did the organization solicit any contributions or gifts that were not tax deductible? .....		
	N/A		
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? .....		
	N/A		
85 a	501(c)(4), (5), or (6). Were substantially all dues nondeductible by members? .....		
	N/A		
b	Did the organization make only in-house lobbying expenditures of \$2,000 or less? .....		
	N/A		
	If "Yes" was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a waiver for proxy tax owed for the prior year.		
c	Dues, assessments, and similar amounts from members .....		
	85c N/A		
d	Section 162(e) lobbying and political expenditures .....		
	85d N/A		
e	Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices .....		
	85e N/A		
f	Taxable amount of lobbying and political expenditures (line 85d less 85e) .....		
	85f N/A		
g	Does the organization elect to pay the section 6033(e) tax on the amount on line 85f? .....		
	N/A		
85g			
h	If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year? .....		
	N/A		
85h			
86	501(c)(7) organizations. Enter: a Initiation fees and capital contributions included on line 12 .....		
	86a N/A		
b	Gross receipts, included on line 12, for public use of club facilities .....		
	86b N/A		
87	501(c)(12) organizations. Enter: a Gross income from members or shareholders .....		
	87a N/A		
b	Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.) .....		
	87b N/A		
88 a	At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Part IX .....		X
88a			
b	At any time during the year, did the organization, directly or indirectly, own a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Part XI .....		X
88b			
89 a	501(c)(3) organizations. Enter: Amount of tax imposed on the organization during the year under: section 4911 ▶ 0.; section 4912 ▶ 0.; section 4955 ▶ 0.		
b	501(c)(3) and 501(c)(4) organizations. Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If "Yes," attach a statement explaining each transaction .....		X
89b			
c	Enter: Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958 .....		
	▶ 0.		
d	Enter: Amount of tax on line 89c, above, reimbursed by the organization .....		
	▶ 0.		
e	All organizations. At any time during the tax year, was the organization a party to a prohibited tax shelter transaction? .....		X
89e			
f	All organizations. Did the organization acquire a direct or indirect interest in any applicable insurance contract? .....		X
89f			
g	For supporting organizations and sponsoring organizations maintaining donor advised funds. Did the supporting organization, or a fund maintained by a sponsoring organization, have excess business holdings at any time during the year? .....		X
89g			
90 a	List the states with which a copy of this return is filed ▶ MA		
b	Number of employees employed in the pay period that includes March 12, 2007 .....	90b	1269
91 a	The books are in care of ▶ RICHARD BOWMAN Telephone no. ▶ 781.239.5298		
	Located at ▶ NICHOLS BUILDING, BABSON COLLEGE, BABSON PARK, MA ZIP + 4 ▶ 02457-0301		
b	At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)? .....		X
	If "Yes," enter the name of the foreign country ▶ N/A		
	See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.		
91b			

**Part VI Other Information** (continued)

c At any time during the calendar year, did the organization maintain an office outside of the United States? 91c  Yes  No  
 If "Yes," enter the name of the foreign country N/A

92 Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041- Check here   
 and enter the amount of tax-exempt interest received or accrued during the tax year 92  N/A

**Part VII Analysis of Income-Producing Activities** (See the instructions.)

**Note:** Enter gross amounts unless otherwise indicated.

	Unrelated business income		Excluded by section 512, 513, or 514		(E) Related or exempt function income
	(A) Business code	(B) Amount	(C) Exclu- sion code	(D) Amount	
93 Program service revenue:					
a SEE STATEMENT 17		1,177,177.			146,662,526.
b					
c					
d					
e					
f Medicare/Medicaid payments					
g Fees and contracts from government agencies					
94 Membership dues and assessments					
95 Interest on savings and temporary cash investments			14	1,386,390.	
96 Dividends and interest from securities	900003	95,185.	14	2,138,288.	
97 Net rental income or (loss) from real estate:					
a debt-financed property					
b not debt-financed property			16	1,097,250.	
98 Net rental income or (loss) from personal property					
99 Other investment income					
100 Gain or (loss) from sales of assets other than inventory			18	5,908,114.	
101 Net income or (loss) from special events					
102 Gross profit or (loss) from sales of inventory					
103 Other revenue:					
a					
b					
c					
d					
e					
104 Subtotal (add columns (B), (D), and (E))		1,272,362.		10,530,042.	146,662,526.
105 Total (add line 104, columns (B), (D), and (E))					158,464,930.

**Note:** Line 105 plus line 1e, Part I, should equal the amount on line 12, Part I.

**Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes** (See the instructions.)

Line No.	Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes).
▼	SEE STATEMENT 18

**Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities** (See the instructions.)

(A) Name, address, and EIN of corporation, partnership, or disregarded entity	(B) Percentage of ownership interest	(C) Nature of activities	(D) Total income	(E) End-of-year assets
N/A	%			
	%			
	%			
	%			

**Part X Information Regarding Transfers Associated with Personal Benefit Contracts** (See the instructions.)

(a) Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?  Yes  No

(b) Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?  Yes  No

**Note:** If "Yes" to (b), file Form 8870 and Form 4720 (see instructions).



**Part XI Information Regarding Transfers To and From Controlled Entities.** Complete only if the organization is a controlling organization as defined in section 512(b)(13). **N/A**

**106** Did the reporting organization **make** any transfers **to** a controlled entity as defined in section 512(b)(13) of the Code? If "Yes," complete the schedule below for each controlled entity.

<b>Yes</b>	<b>No</b>

	(A) Name, address, of each controlled entity	(B) Employer Identification Number	(C) Description of transfer	(D) Amount of transfer
a	----- ----- -----			
b	----- ----- -----			
c	----- ----- -----			
<b>Totals</b>				

**107** Did the reporting organization **receive** any transfers **from** a controlled entity as defined in section 512(b)(13) of the Code? If "Yes," complete the schedule below for each controlled entity.

<b>Yes</b>	<b>No</b>

	(A) Name, address, of each controlled entity	(B) Employer Identification Number	(C) Description of transfer	(D) Amount of transfer
a	----- ----- -----			
b	----- ----- -----			
c	----- ----- -----			
<b>Totals</b>				

**108** Did the organization have a binding written contract in effect on August 17, 2006, covering the interest, rents, royalties, and annuities described in question 107 above?

<b>Yes</b>	<b>No</b>

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

<b>Please Sign Here</b>	Signature of officer _____ <b>PHILIP N. SHAPIRO, VP FINANCE &amp; CFO</b> Type or print name and title	Date _____	
<b>Paid Preparer's Use Only</b>	Preparer's signature _____	Date _____	Check if self-employed <input type="checkbox"/> Preparer's SSN or PTIN (See Gen. Inst. X) _____ Firm's name (or yours if self-employed), address, and ZIP + 4 _____ EIN _____ Phone no. _____

**SCHEDULE A**  
**(Form 990 or 990-EZ)**

**Organization Exempt Under Section 501(c)(3)**

OMB No. 1545-0047

(Except Private Foundation) and Section 501(e), 501(f), 501(k),  
501(n), or 4947(a)(1) Nonexempt Charitable Trust

**2007**

Department of the Treasury  
Internal Revenue Service

**Supplementary Information-(See separate instructions.)**  
▶ **MUST be completed by the above organizations and attached to their Form 990 or 990-EZ**

Name of the organization <b>BABSON COLLEGE</b>	Employer identification number <b>04 2103544</b>
---	---

**Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees**

(See page 1 of the instructions. List each one. If there are none, enter "None.")

(a) Name and address of each employee paid more than \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans & deferred compensation	(e) Expense account and other allowances
<u>JOSEPH R. WEINTRAUB -STATEMENT 28</u> C/O 231 FOREST STREET, BABSON PARK, M	PROFESSOR 40.00	408,310.	28,520.	0.
<u>PATRICIA J GUINAN -STATEMENT 28</u> C/O 231 FOREST STREET, BABSON PARK, M	PROFESSOR 40.00	404,743.	28,385.	0.
<u>JAY RAO -STATEMENT 28</u> C/O 231 FOREST STREET, BABSON PARK, M	PROFESSOR 40.00	401,446.	27,288.	0.
<u>ALLAN R. COHEN -STATEMENT 28</u> C/O 231 FOREST STREET, BABSON PARK, M	PROFESSOR 40.00	320,995.	31,247.	0.
<u>DHRUV GREWAL -STATEMENT 28</u> C/O 231 FOREST STREET, BABSON PARK, M	PROFESSOR 40.00	314,841.	40,027.	0.
Total number of other employees paid over \$50,000 ▶	457			

**Part II-A Compensation of the Five Highest Paid Independent Contractors for Professional Services**

(See page 2 of the instructions. List each one (whether individuals or firms). If there are none, enter "None.")

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
<u>FRANKLIN W. OLIN COLLEGE</u> 1735 GREAT AVENUE, NEEDHAM, MA 02492	EDUCATIONAL SERVICES	249,475.
<u>PRICewaterHOUSE COOPERS LLP</u> 125 HIGH STREET, BOSTON, MA 02110	FINANCIAL SERVICES	221,450.
<u>KORN/FERRY INTERNATIONAL</u> 265 FRANKLIN ST. 17TH FLLOOR, BOSTON, MA 02110	RECRUIT CONSULTING	192,253.
<u>KATZENBACH PARTNERS LLC</u> 381 PARK AVENUE, SOUTH SUITE 501, NEW YORK, NY 10	CONSULTING	177,500.
<u>HUMAN RELATIONS SERVICE, INC</u> 11 CHAPEL PLACE, WELLESLEY, MA 02481-3130	HR SERVICES	168,436.
Total number of others receiving over \$50,000 for professional services ▶	25	

**Part II-B Compensation of the Five Highest Paid Independent Contractors for Other Services**

(List each contractor who performed services other than professional services, whether individuals or firms. If there are none, enter "None." See page 2 of the instructions.)

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
<u>SODEXHO, INC</u> PO BOX 905374, CHARLOTTE, CHARLOTTE, NC 28290	FOOD SERVICE	5951630.
<u>ALLEN JAMES &amp; CO. INC.</u> 9 PERSISTENCE COVE, PLYMOUTH, MA 02360	PAINTING SERVICE	642,135.
<u>JAMES DEVANEY FUEL COMPANY</u> 177 WELLS AVENUE /PO BOX 9120, NEWTON, MA 02459-9	ENERGY SERVICE	411,348.
<u>ZONE MECHANICAL, INC.</u> 54 MIDDLESEX TURNPIKE, BEDFORD, MA 01730	HVAC SERVICES	406,497.
<u>RELIABLE ROOFING &amp; SHEET METAL, INC.</u> 105 IRVING STREET, FRAMINGHAM, MA 01702	REPAIR SERVICES	313,898.
Total number of other contractors receiving over \$50,000 for other services ▶	121	

**Part III Statements About Activities** (See page 2 of the instructions.)

		Yes	No
<b>1</b>	During the year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum? If "Yes," enter the total expenses paid or incurred in connection with the lobbying activities ► \$ _____ \$ _____ (Must equal amounts on line 38, Part VI-A, or line i of Part VI-B.) Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other organizations checking "Yes" must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities.		<b>X</b>
<b>2</b>	During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is "Yes," attach a detailed statement explaining the transactions.)		
<b>a</b>	Sale, exchange, or leasing of property? .....	<b>2a</b>	<b>X</b>
<b>b</b>	Lending of money or other extension of credit? .....	<b>2b</b>	<b>X</b>
<b>c</b>	Furnishing of goods, services, or facilities? ..... <b>SEE STATEMENT 23</b>	<b>2c</b>	<b>X</b>
<b>d</b>	Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)? ..... <b>SEE STATEMENT 24</b>	<b>2d</b>	<b>X</b>
<b>e</b>	Transfer of any part of its income or assets? .....	<b>2e</b>	<b>X</b>
<b>3 a</b>	Did the organization make grants for scholarships, fellowships, student loans, etc.? (If "Yes," attach an explanation of how the organization determines that recipients qualify to receive payments.) ..... <b>SEE STATEMENT 25</b>	<b>3a</b>	<b>X</b>
<b>b</b>	Did the organization have a section 403(b) annuity plan for its employees? .....	<b>3b</b>	<b>X</b>
<b>c</b>	Did the organization receive or hold an easement for conservation purposes, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," attach a detailed statement .....	<b>3c</b>	<b>X</b>
<b>d</b>	Did the organization provide credit counseling, debt management, credit repair, or debt negotiation services? .....	<b>3d</b>	<b>X</b>
<b>4 a</b>	Did the organization maintain any donor advised funds? If "Yes," complete lines 4b through 4g. If "No," complete lines 4f and 4g .....	<b>4a</b>	<b>X</b>
<b>b</b>	Did the organization make any taxable distributions under section 4966? .....	<b>4b</b>	<b>N/A</b>
<b>c</b>	Did the organization make a distribution to a donor, donor advisor, or related person? .....	<b>4c</b>	<b>N/A</b>
<b>d</b>	Enter the total number of donor advised funds owned at the end of the tax year .....	<b>N/A</b>	
<b>e</b>	Enter the aggregate value of assets held in all donor advised funds owned at the end of the tax year .....	<b>N/A</b>	
<b>f</b>	Enter the total number of separate funds or accounts owned at the end of the year (excluding donor advised funds included on line 4d) where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts .....	<b>0.</b>	
<b>g</b>	Enter the aggregate value of assets in all funds or accounts included on line 4f at the end of the tax year .....	<b>0.</b>	

**Part IV Reason for Non-Private Foundation Status** (See pages 4 through 8 of the instructions.)

I certify that the organization is not a private foundation because it is: (Please check only **ONE** applicable box.)

- 5  A church, convention of churches, or association of churches. Section 170(b)(1)(A)(i).
- 6  A school. Section 170(b)(1)(A)(ii). (Also complete Part V.)
- 7  A hospital or a cooperative hospital service organization. Section 170(b)(1)(A)(iii).
- 8  A federal, state, or local government or governmental unit. Section 170(b)(1)(A)(v).
- 9  A medical research organization operated in conjunction with a hospital. Section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state
- 10  An organization operated for the benefit of a college or university owned or operated by a governmental unit. Section 170(b)(1)(A)(iv). (Also complete the **Support Schedule** in Part IV-A.)
- 11a  An organization that normally receives a substantial part of its support from a governmental unit or from the general public. Section 170(b)(1)(A)(vi). (Also complete the **Support Schedule** in Part IV-A.)
- 11b  A community trust. Section 170(b)(1)(A)(vi). (Also complete the **Support Schedule** in Part IV-A.)
- 12  An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc., functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Also complete the **Support Schedule** in Part IV-A.)
- 13  An organization that is not controlled by any disqualified persons (other than foundation managers) and otherwise meets the requirements of section 509(a)(3). Check the box that describes the type of supporting organization:  
 Type I       Type II       Type III-Functionally Integrated       Type III-Other

**Provide the following information about the supported organizations.** (See page 8 of the instructions.)

(a) Name(s) of supported organization(s)	(b) Employer identification number (EIN)	(c) Type of organization (described in lines 5 through 12 above or IRC section)	(d) Is the supported organization listed in the supporting organization's governing documents?		(e) Amount of support
			Yes	No	
<b>Total</b> .....					▶

- 14  An organization organized and operated to test for public safety. Section 509(a)(4). (See page 8 of the instructions.)

**Part IV-A Support Schedule** (Complete only if you checked a box on line 10, 11, or 12.) **Use cash method of accounting.** **N/A**  
**Note:** You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting.

Calendar year (or fiscal year beginning in) ▶	(a) 2006	(b) 2005	(c) 2004	(d) 2003	(e) Total
<b>15</b> Gifts, grants, and contributions received. (Do not include unusual grants. See line 28.)					
<b>16</b> Membership fees received					
<b>17</b> Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc., purpose					
<b>18</b> Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, income from similar sources, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975					
<b>19</b> Net income from unrelated business activities not included in line 18					
<b>20</b> Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf					
<b>21</b> The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge					
<b>22</b> Other income. Attach a schedule. Do not include gain or (loss) from sale of capital assets					
<b>23</b> Total of lines 15 through 22	0.	0.	0.	0.	0.
<b>24</b> Line 23 minus line 17					
<b>25</b> Enter 1% of line 23					

<b>26 Organizations described on lines 10 or 11:</b> a Enter 2% of amount in column (e), line 24	<b>26a</b>	<b>N/A</b>
b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 2003 through 2006 exceeded the amount shown in line 26a. <b>Do not file this list with your return.</b> Enter the total of all these excess amounts	<b>26b</b>	<b>N/A</b>
c Total support for section 509(a)(1) test: Enter line 24, column (e)	<b>26c</b>	<b>N/A</b>
d Add: Amounts from column (e) for lines: 18 _____ 19 _____ 22 _____ 26b _____	<b>26d</b>	<b>N/A</b>
e Public support (line 26c minus line 26d total)	<b>26e</b>	<b>N/A</b>
f <b>Public support percentage (line 26e (numerator) divided by line 26c (denominator))</b>	<b>26f</b>	<b>N/A</b> %
<b>27 Organizations described on line 12:</b> a For amounts included in lines 15, 16, and 17 that were received from a "disqualified person," prepare a list for your records to show the name of, and total amounts received in each year from, each "disqualified person." <b>Do not file this list with your return.</b> Enter the sum of such amounts for each year: (2006) _____ (2005) _____ (2004) _____ (2003) _____		
b For any amount included in line 17 that was received from each person (other than "disqualified persons"), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000. (Include in the list organizations described in lines 5 through 11b, as well as individuals.) <b>Do not file this list with your return.</b> After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year: (2006) _____ (2005) _____ (2004) _____ (2003) _____		
c Add: Amounts from column (e) for lines: 15 _____ 16 _____ 17 _____ 20 _____ 21 _____	<b>27c</b>	<b>N/A</b>
d Add: Line 27a total _____ and line 27b total _____	<b>27d</b>	<b>N/A</b>
e Public support (line 27c total minus line 27d total)	<b>27e</b>	<b>N/A</b>
f Total support for section 509(a)(2) test: Enter amount on line 23, column (e) ▶	<b>27f</b>	<b>N/A</b>
g <b>Public support percentage (line 27e (numerator) divided by line 27f (denominator))</b>	<b>27g</b>	<b>N/A</b> %
h <b>Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator))</b>	<b>27h</b>	<b>N/A</b> %

**28 Unusual Grants:** For an organization described in line 10, 11, or 12 that received any unusual grants during 2003 through 2006, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant. **Do not file this list with your return.** Do not include these grants in line 15.

**Part V Private School Questionnaire** (See page 9 of the instructions.)  
**(To be completed ONLY by schools that checked the box on line 6 in Part IV)**

		Yes	No
29	Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body? .....	X	
30	Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships? .....	X	
31	Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? .....	X	
If "Yes," please describe; if "No," please explain. (If you need more space, attach a separate statement.)			
<b>BABSON COLLEGE PROHIBITS DISCRIMINATING ON THE BASIS OF RACE, COLOR, NATIONAL, OR ETHNIC ORIGIN, RELIGION, SEX, LIFESTYLE, SEXUAL ORIENTATION PREFERENCE, AGE, HANDICAP, OR VETERAN STATUS. THIS POLICY IS PUBLISHED IN FACULTY &amp; STAFF HANDBOOK.</b>			
32	Does the organization maintain the following:		
a	Records indicating the racial composition of the student body, faculty, and administrative staff? .....	X	
b	Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis? .....	X	
c	Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships? .....	X	
d	Copies of all material used by the organization or on its behalf to solicit contributions? .....	X	
If you answered "No" to any of the above, please explain. (If you need more space, attach a separate statement.)			
33	Does the organization discriminate by race in any way with respect to:		
a	Students' rights or privileges? .....		X
b	Admissions policies? .....		X
c	Employment of faculty or administrative staff? .....		X
d	Scholarships or other financial assistance? .....		X
e	Educational policies? .....		X
f	Use of facilities? .....		X
g	Athletic programs? .....		X
h	Other extracurricular activities? .....		X
If you answered "Yes" to any of the above, please explain. (If you need more space, attach a separate statement.)			
34 a	Does the organization receive any financial aid or assistance from a governmental agency? .....	X	
b	Has the organization's right to such aid ever been revoked or suspended? .....		X
If you answered "Yes" to either 34a or b, please explain using an attached statement. <b>SEE STATEMENT 26</b>			
35	Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of Rev. Proc. 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If "No," attach an explanation .....	X	

**Part VI-A Lobbying Expenditures by Electing Public Charities** (See page 11 of the instructions.)

**N/A**

(To be completed **ONLY** by an eligible organization that filed Form 5768)

Check **a**  if the organization belongs to an affiliated group. Check **b**  if you checked "a" and "limited control" provisions apply.

<b>Limits on Lobbying Expenditures</b> (The term "expenditures" means amounts paid or incurred.)		(a) Affiliated group totals	(b) To be completed for <b>all</b> electing organizations
		<b>N/A</b>	
<b>36</b> Total lobbying expenditures to influence public opinion (grassroots lobbying) .....	<b>36</b>		
<b>37</b> Total lobbying expenditures to influence a legislative body (direct lobbying) .....	<b>37</b>		
<b>38</b> Total lobbying expenditures (add lines 36 and 37) .....	<b>38</b>		
<b>39</b> Other exempt purpose expenditures .....	<b>39</b>		
<b>40</b> Total exempt purpose expenditures (add lines 38 and 39) .....	<b>40</b>		
<b>41</b> Lobbying nontaxable amount. Enter the amount from the following table -			
<b>If the amount on line 40 is -</b>	<b>The lobbying nontaxable amount is -</b>		
Not over \$500,000 .....	20% of the amount on line 40 .....		
Over \$500,000 but not over \$1,000,000 .....	\$100,000 plus 15% of the excess over \$500,000 .....		
Over \$1,000,000 but not over \$1,500,000 .....	\$175,000 plus 10% of the excess over \$1,000,000 .....	<b>41</b>	
Over \$1,500,000 but not over \$17,000,000 .....	\$225,000 plus 5% of the excess over \$1,500,000 .....		
Over \$17,000,000 .....	\$1,000,000 .....		
<b>42</b> Grassroots nontaxable amount (enter 25% of line 41) .....	<b>42</b>		
<b>43</b> Subtract line 42 from line 36. Enter -0- if line 42 is more than line 36 .....	<b>43</b>		
<b>44</b> Subtract line 41 from line 38. Enter -0- if line 41 is more than line 38 .....	<b>44</b>		

**Caution:** If there is an amount on either line 43 or line 44, you must file Form 4720.

**4-Year Averaging Period Under Section 501(h)**

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 45 through 50 on page 13 of the instructions.)

Calendar year (or fiscal year beginning in) ▶	Lobbying Expenditures During 4-Year Averaging Period				N/A
	(a) 2007	(b) 2006	(c) 2005	(d) 2004	(e) Total
<b>45</b> Lobbying nontaxable amount .....					0.
<b>46</b> Lobbying ceiling amount (150% of line 45(e)) .....					0.
<b>47</b> Total lobbying expenditures .....					0.
<b>48</b> Grassroots nontaxable amount .....					0.
<b>49</b> Grassroots ceiling amount (150% of line 48(e)) .....					0.
<b>50</b> Grassroots lobbying expenditures .....					0.

**Part VI-B Lobbying Activity by Nonelecting Public Charities**

(For reporting only by organizations that did not complete Part VI-A) (See page 14 of the instructions.)

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:	Yes	No	Amount
<b>a</b> Volunteers .....		X	
<b>b</b> Paid staff or management (Include compensation in expenses reported on lines <b>c</b> through <b>h</b> .) .....		X	
<b>c</b> Media advertisements .....		X	
<b>d</b> Mailings to members, legislators, or the public .....		X	
<b>e</b> Publications, or published or broadcast statements .....		X	
<b>f</b> Grants to other organizations for lobbying purposes .....		X	
<b>g</b> Direct contact with legislators, their staffs, government officials, or a legislative body .....		X	
<b>h</b> Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means .....		X	
<b>i</b> Total lobbying expenditures (Add lines <b>c</b> through <b>h</b> .) .....			0.

If "Yes" to any of the above, also attach a statement giving a detailed description of the lobbying activities.

**SEE STATEMENT 27**





FORM 990

RENTAL INCOME

STATEMENT 1

KIND AND LOCATION OF PROPERTY	ACTIVITY NUMBER	GROSS RENTAL INCOME
RENTAL REAL ESTATE	1	1,097,250.
TOTAL TO FORM 990, PART I, LINE 6A		1,097,250.

FORM 990                      GAIN (LOSS) FROM PUBLICLY TRADED SECURITIES                      STATEMENT      2

DESCRIPTION	GROSS SALES PRICE	COST OR OTHER BASIS	EXPENSE OF SALE	NET GAIN OR (LOSS)
SALE OF SECURITIES	67,226,536.	61,318,422.	0.	5,908,114.
TO FORM 990, PART I, LINE 8	<u>67,226,536.</u>	<u>61,318,422.</u>	<u>0.</u>	<u>5,908,114.</u>

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FORM 990                    OTHER CHANGES IN NET ASSETS OR FUND BALANCES                    STATEMENT    3

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<u>DESCRIPTION</u>	<u>AMOUNT</u>
UNREALIZED LOSS ON INVESTMENTS	-12,177,372.
UNREALIZED LOSS ON SWAP AGREEMENT	-5,222,566.
CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE	466,334.
TOTAL TO FORM 990, PART I, LINE 20	-16,933,604.

FORM 990

OTHER EXPENSES

STATEMENT 4

DESCRIPTION	(A) TOTAL	(B) PROGRAM SERVICES	(C) MANAGEMENT AND GENERAL	(D) FUNDRAISING
FOOD & BEVERAGE SERVICES	7,992,300.	7,992,300.		
OTHER EXPENSES	4,398,412.	2,141,587.	1,991,938.	264,887.
COMMUNICATION & INFORMATION	2,507,222.	2,313,319.	176,403.	17,500.
CONSUMABLE EQUIPMENT	4,333,046.	4,164,359.	167,549.	1,138.
PURCHASED SERVICES	2,129,774.	933,340.	1,196,434.	
CONSULTING	3,269,708.	2,401,020.	819,055.	49,633.
ROOM, CONFERENCES, & ADMINISTRATION	3,453,350.	3,453,350.		
ADVERTISING & MEDIA	2,590,020.	2,480,059.	109,871.	90.
INCOME TAXES	96,658.		96,658.	
TOTAL TO FM 990, LN 43	30,770,490.	25,879,334.	4,557,908.	333,248.

FORM 990

NONCASH GRANTS AND ALLOCATIONS

STATEMENT 5

CLASS OF ACTIVITY: PROGRAM SERVICES

DONEE'S NAME AND ADDRESS

VARIOUS

RELATIONSHIP OF DONEE

DESCRIPTION OF PROPERTY

DATE OF GIFT

SCHOLARSHIPS AND AID GIVEN TO  
INDIVIDUAL

METHOD USED TO DETERMINE BOOK VALUE

METHOD USED TO DETERMINE FAIR MARKET VALUE

BOOK VALUE

AMOUNT GIVEN

0. 22,879,115.

TOTAL INCLUDED ON FORM 990, PART II, LINE 22B

22,879,115.

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FORM 990      STATEMENT OF ORGANIZATION'S PRIMARY EXEMPT PURPOSE      STATEMENT      6  
PART III

---

EXPLANATION

BABSON COLLEGE IS A GLOBAL LEADER IN MANAGEMENT EDUCATION WITH APPROXIMATELY 1700 UNDERGRADUATE AND 1600 GRADUATE ENROLLMENT. WE EDUCATE MEN AND WOMEN TO BE ENTREPRENEURIAL LEADERS IN A RAPIDLY CHANGING WORLD. THROUGHOUT THEIR CAREERS, WE PREPARE THEM TO IDENTIFY OPPORTUNITIES AND INITIATE ACTIONS THAT RESULT IN GENUINE ACCOMPLISHMENT. OUR INNOVATIVE CURRICULA CHALLENGE STUDENTS TO THINK CREATIVELY AND ACROSS DISCIPLINARY BOUNDARIES. WE CULTIVATE THE WILLINGNESS TO TAKE AND MANAGE RISK, THE ABILITY TO ENERGIZE OTHERS TOWARD A GOAL, AND THE COURAGE TO ACT RESPONSIBLY. OUR STUDENTS UNDERSTAND THAT LEADERSHIP REQUIRES BOTH TECHNICAL KNOWLEDGE AND A SOPHISTICATED APPRECIATION OF INSTITUTIONS, SOCIETIES, CULTURES, AND THE SELF. THEY WELCOME THE CHALLENGE OF LEARNING CONTINUOUSLY AND TAKING RESPONSIBILITY FOR THEIR CAREERS. OUR STUDENTS WILL BE KEY CONTRIBUTORS IN ESTABLISHED ENTERPRISES AS WELL AS EMERGING VENTURES.

FORM 990

OTHER PROGRAM SERVICES

STATEMENT 7

DESCRIPTION OF OTHER PROGRAM SERVICES	GRANTS AND ALLOCATIONS	EXPENSES
STUDENT SERVICES	0.	12986423.
ACADEMIC SUPPORT	0.	18803323.
TOTAL TO FORM 990, PART III, LINE E		31789746.

FORM 990

OTHER NOTES AND LOANS RECEIVABLE

STATEMENT 8

DESCRIPTION	DOUBTFUL ACCT ALLOWANCE	BALANCE DUE
EMPLOYEE LOANS	0.	1,852.
PERKINS LOANS	41,000.	3,242,611.
PRIVATE LOANS	270,050.	976,776.
TOTALS INCLUDED ON FORM 990, PART IV, LINE 51	311,050.	4,221,239.



FORM 990 DEPRECIATION OF ASSETS NOT HELD FOR INVESTMENT STATEMENT 9

DESCRIPTION	COST OR OTHER BASIS	ACCUMULATED DEPRECIATION	BOOK VALUE
BUILDINGS, EQUIPMENTS AND IMPROVEMENTS	294,168,113.	152,384,261.	141,783,852.
TOTAL TO FORM 990, PART IV, LN 57	294,168,113.	152,384,261.	141,783,852.

FORM 990 TAX-EXEMPT BOND LIABILITIES OUTSTANDING STATEMENT 10

PURPOSE OF ISSUE

CONSTRUCTION/RENOVATION -MIFA 98

USE BY THIRD PARTY	UNEXPENDED BOND PROCEEDS	AMOUNT OF ISSUE OUTSTANDING
NO	0.	16,004,450.

PURPOSE OF ISSUE

CONSTRUCTION/RENOVATION -MDFA 2005

USE BY THIRD PARTY	UNEXPENDED BOND PROCEEDS	AMOUNT OF ISSUE OUTSTANDING
NO	0.	21,259,546.

PURPOSE OF ISSUE

CONSTRUCTION/RENOVATION -MDFA 2007

USE BY THIRD PARTY	UNEXPENDED BOND PROCEEDS	AMOUNT OF ISSUE OUTSTANDING
NO	0.	21,303,199.

PURPOSE OF ISSUE

CONSTRUCTION/RENOVATION -MDFA 2008A

USE BY THIRD PARTY	UNEXPENDED BOND PROCEEDS	AMOUNT OF ISSUE OUTSTANDING
NO	0.	36,475,000.

TOTAL INCLUDED ON FORM 990, PART IV, LINE 64A 95,042,195.

FORM 990

MORTGAGES PAYABLE

STATEMENT 11

DESCRIPTION

BALANCE DUE

MA DEVELOPMENT FINANCE AGENCY -TAXABLE BOND

29,840,000.

TOTAL INCLUDED ON FORM 990, PART IV, LINE 64B, COLUMN B

29,840,000.

FORM 990

OTHER LIABILITIES

STATEMENT 12

DESCRIPTION	BEGINNING OF YEAR	END OF YEAR
GOVERNMENT ADVANCES FOR STUDENT LOANS	2,763,548.	2,816,256.
MARKET VALUE OF INTEREST RATE SWAP CONTRACTS	3,640,079.	8,862,644.
TOTAL TO FORM 990, PART IV, LINE 65	6,403,627.	11,678,900.



FORM 990

NON-GOVERNMENT SECURITIES

STATEMENT 14

SECURITY DESCRIPTION	COST/FMV	CORPORATE STOCKS	CORPORATE BONDS	OTHER PUBLICLY TRADED SECURITIES	TOTAL NON-GOV'T SECURITIES
EQUITY SECURITIES	FMV	111249789.			111249789.
FIXED INCOME SECURITIES	FMV	37,290,291.			37,290,291.
SHORT-TERM INVESTMENTS	FMV	3,646,656.			3,646,656.
TO FORM 990, LINE 54A, COL B		152186736.			152186736.

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FORM 990      PART V-A - LIST OF CURRENT OFFICERS, DIRECTORS,      STATEMENT 15  
TRUSTEES AND KEY EMPLOYEES

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NAME AND ADDRESS	TITLE AND AVRG HRS/WK	COMPEN- SATION	EMPLOYEE BEN PLAN CONTRIB	EXPENSE ACCOUNT
KELLY A. AYOTTE C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	0.	0.	0.
JOSEPH P. CAMPANELLI -STATEMENT 21 C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	0.	0.	0.
THE HONORABLE CRAIG BENSON C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	0.	0.	0.
THOMAS J. BLISCHOK C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	0.	0.	0.
WILLIAM G. BURRILL C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	0.	0.	0.
KAREN K. CHANDOR C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	0.	0.	0.
STEPHEN D. CUTLER C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	0.	0.	0.
EVERETT R. DOWLING C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	0.	0.	0.
EDSEL B. FORD, II C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	0.	0.	0.
THOMAS F. GILBANE, JR C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	0.	0.	0.
GLORIA M. GUTIERREZ C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	0.	0.	0.

MUHAMMAD H. HABIB C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	0.	0.	0.
BRUCE T. HERRING C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	0.	0.	0.
N. LYLE HOWLAND C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	0.	0.	0.
ANN B. HUTCHINS C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	0.	0.	0.
ESTEFANO E. ISAIAS, SR. C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	0.	0.	0.
FRANCIS P. JENKINS, JR C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	0.	0.	0.
ERIC G. JOHNSON C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	0.	0.	0.
KATHRYN D. KARLIC, CFA C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	0.	0.	0.
CLEVE L. KILLINGSWORTH C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	0.	0.	0.
THEODORE A CLARK -STATEMENT 21 C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	0.	0.	0.
DAVID F. LAMERE C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	0.	0.	0.
ANDRONICO LUKSIC C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	0.	0.	0.
DR. MYRA M. HART -STATEMENT 21 C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	28,773.	0.	0.



WILLIAM F. MARKEY, JR C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	0.	0.	0.
PATRICK MCGONAGLE C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	0.	0.	0.
DR. RICHARD K. MILLER C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	0.	0.	0.
JEREMIAH J. NOONAN C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	0.	0.	0.
RICHARD A. RENWICK C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	0.	0.	0.
THOMAS N. RILEY C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	0.	0.	0.
GOBIND SAHNEY C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	0.	0.	0.
THOMAS T. STALLKAMP C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	0.	0.	0.
JAMES W. TAYLOR C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	0.	0.	0.
WILLIAM J. TEUBER C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	0.	0.	0.
DELIA H. THOMPSON C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	0.	0.	0.
AARON M. WALTON C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	0.	0.	0.
LAWRENCE WEBER C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	0.	0.	0.

RONALD G. WEINER C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	0.	0.	0.
ROBERT E. WEISSMAN C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	0.	0.	0.
JOSEPH L. WINN C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	0.	0.	0.
ANTHONY C. WOODRUFF C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	0.	0.	0.
CARY L. ZWERLING C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	0.	0.	0.
BRIAN M. BAREFOOT -STATEMENT 21 C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	PRESIDENT 40.00	328,400.	35,314.	0.
PATRICIA GREENE -STATEMENT 21 C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	PROVOST 40.00	309,046.	79,239.	0.
MARY ROSE C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	V.P. FOR ADMINISTRATION 40.00	195,000.	24,093.	0.
RICHARD VOOS C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	V.P. FOR ADVANCEMENT 40.00	230,000.	30,630.	0.
PHILIP SHAPIRO C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	V.P. FOR FINANCE AND CFO 40.00	260,097.	40,062.	0.
E. SCOTT TIMMINS -STATEMENT 21 C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	V.P. FOR MARKETING 40.00	273,414.	190,294.	0.
CAROL HACKER C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	CLERK 40.00	148,750.	20,092.	0.
WILLIAM BYGRAVE -STATEMENT 21 C/O BABSON COLLEGE BABSON PARK, MA 02457-0310	TRUSTEE 1.20	67,046.	8,153.	0.

MARK H. BELL, JR. -STATEMENT 21	TRUSTEE			
C/O BABSON COLLEGE	1.20	0.	0.	0.
BABSON PARK, MA 02457-0310				
STEVEN KLETJIAN -STATEMENT 21	TRUSTEE			
C/O BABSON COLLEGE	1.20	0.	0.	0.
BABSON PARK, MA 02457-0310				
JOHN B. LANDRY, III -STATEMENT 21	TRUSTEE			
C/O BABSON COLLEGE	1.20	0.	0.	0.
BABSON PARK, MA 02457-0310				
RENA P. MIRKIN -STATEMENT 21	TRUSTEE			
C/O BABSON COLLEGE	1.20	0.	0.	0.
BABSON PARK, MA 02457-0310				
ROBERT M. ROSENBERG -STATEMENT 21	TRUSTEE			
C/O BABSON COLLEGE	1.20	0.	0.	0.
BABSON PARK, MA 02457-0310				

TOTALS INCLUDED ON FORM 990, PART V-A

1,840,526.	427,877.	0.
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FORM 990

EXPLANATION OF RELATIONSHIP  
PART V-A, LINE 75B

STATEMENT 16

INDIVIDUAL'S NAME

TITLE OR ROLE

STATEMENT 23

STATEMENT 23

INDIVIDUAL'S NAME

TITLE OR ROLE

STATEMENT 23

STATEMENT 23

EXPLANATION OF RELATIONSHIP

STATEMENT 23

INDIVIDUAL'S NAME

TITLE OR ROLE

STATEMENT 23

STATEMENT 23

INDIVIDUAL'S NAME

TITLE OR ROLE

STATEMENT 23

STATEMENT 23

EXPLANATION OF RELATIONSHIP

STATEMENT 23

FORM 990

PROGRAM SERVICE REVENUE

STATEMENT 17

DESCRIPTION	BUS CODE	UNRELATED BUSINESS INC	EXCL CODE	EXCLUDED AMOUNT	RELATED OR EXEMPT FUNCTION INCOME
TUITION & FEES					110,134,390.
ROOM & BOARD					17,711,152.
OTHER ED PROG/AUXILIARY ACTIVITY	721000	509,128.			
OTHER ED PROG/AUXILIARY ACTIVITY	713990	668,049.			
OTHER ED PROG/AUXILIARY ACTIVITY					18,816,984.
TO FORM 990, PART VII, LINE 93		1,177,177.			146,662,526.



## GENERAL EXPLANATION

STATEMENT 19

FORM 990 PG 4 AND LINE 51A -OTHER NOTE AND LOANS RECEIVABLE (STATEMENT 8)

THE COLLEGE MAKES INDIVIDUAL LOANS TO EMPLOYEES FOR HARDSHIP PURPOSES NOT TO EXCEED \$5,000. THESE LOANS ARE PAID BACK TO THE COLLEGE THROUGH PAYROLL DEDUCTIONS OVER A PERIOD NOT TO EXCEED 2 YEARS. INTEREST IS CHARGED AT CURRENT MARKET RATES.

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GENERAL EXPLANATION

STATEMENT 20

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FORM 990 STATEMENT 10 - TAX EXEMPT BOND LIABILITIES OUTSTANDING

THE THIRD PARTY USE OF THE BOND-FINANCED FACILITY IS BELOW THE ALLOWABLE LIMIT.



## GENERAL EXPLANATION

STATEMENT 21

FORM 990 PAGE 5 PART V-A -ADDITIONAL OFFICERS & TRUSTREES INFORMATION

THE PRESIDENT OF THE COLLEGE IS PROVIDED HOUSING AS A CONDITION OF EMPLOYMENT FOR THE CONVENIENCE OF THE EMPLOYER.

PATRICIA GREENE'S BENEFIT CONTRIBUTION AMOUNT INCLUDES \$51,610 TUITION BENEFIT.

E.SCOTT TIMMINS' CONTRIBUTION TO EMPLOYEE BENEFIT PLANS & DEFERRED COMPENSATION PLANS INCLUDES A FUTURE SEVERANCE PAYMENT OF \$130,000. HIS EMPLOYMENT AT BABSON ENDED IN MAY 2008.

WILLIAM BYGRAVE RECEIVES NO COMPENSATION FOR HOLDING THE POSITION OF TRUSTEE. ALL HIS COMPENSATION RELATED TO HIS POSITION AS AN ADJUNCT LECTURER.

DR. MYRA HART RECEIVES NO COMPENSATION FOR HOLDING THE POSITION OF TRUSTEE. ALL HER COMPENSATION RELATED TO HER POSITION AS AN EXECUTIVE IN RESIDENCE.

CHANGE OF TRUSTEE MEMBERS:

JOSEPH CAMPANELLI: NEWLY ELECTED ON 10/20/07  
THEODORE A. CLARK: NEWLY ELECTED ON 10/20/07  
DR. MYRA M. HART: NEWLY ELECTED ON 10/20/07  
CAROL HACKER: NEWLY ELECTED ON 10/20/07  
WILLIAM BYGRAVE: NEWLY ELECTED IN FEBRUARY, 2008

MARK H. BELL, JR: RETIRED 10/20/07  
STEVEN KLETJIAN: PASSED AWAY IN NOVEMBER, 2007  
JOHN B. LANDRY, III: RETIRED 10/20/07  
RENA P. MIRKIN: RETIRED 10/20/07  
ROBERT M. ROSENBERG: RETIRED 10/20/07

## GENERAL EXPLANATION

STATEMENT 22

FORM 990 PAGE 3 -CONTINUED FROM STATEMENT 6

AT BABSON, WE COLLABORATE ACROSS DISCIPLINES AND FUNCTIONS TO CREATE KNOWLEDGE AND APPLY INTERGRATED SOLUTIONS TO COMPLEX PROBLEMS. WE REACH ACROSS INSTITUTIONAL BOUNDARIES TO FORGE RELATIONSHIP WITH INDIVIDUALS AND OGRANIZATIONS THAT SHARE OUR COMMITMENT TO EXCELLENCE AND INNOVATION.

SCHEDULE A EXPLANATION OF TRANSACTIONS STATEMENT 23  
PART III, LINE 2C

TRUSTEE/ TITLE	COMPANY	SERVICES RENDERED	AMOUNT PAID
RICHARD K. MILLER PRESIDENT	FRANKLIN W. OLIN COLLEGE OF ENGINEERING	BUSINESS/ACADEMIC SERVICES/EXECUTIVE EDUCATION	\$249,475 PAID BY BABSON COLLEGE 917,607 PAID BY OLIN -ACADEMIC SERVICES OLIN PAID TO BABSON \$8,627 -EXECUTIVE EDUCATION
WILLIAM F. MARKEY, JR PRESIDENT & MAJORITY SHAREHOLDER	THE WILMARK GROUP	TEMPORARY STAFFING SERVICES THROUGH WINSTAFF DIVISION	BABSON PAID \$14,024
STEPHEN D. CUTLER PRESIDENT	ESSEX INVESTMENT MANAGEMENT  CO. LLC	INVESTMENT SERVICES	VENTURE CAPITAL FUND INVESTMENT. BABSON PAID NO FEES IN FY08  VALUE OF INVESTMENT AT JUNE 30, \$135,000
JAMES W. TAYLOR SR. V.P. INVESTMENTS	SMITH BARNEY	INVESTMENT SERVICES	BABSON PAID \$4,000 (BABSON NO LONGER HAS A RELATIONSHIP WITH SMITH BARNEY EFFECTIVE 4/08)
BRUCE HERRING CHIEF INVESTMENT OFFICER	FIDELITY INVESTMENTS	403(B) PROVIDER/ EXECUTIVE EDU.	403(B) PROVIDER BABSON PAID \$99,602 MARKET VALUE OF INVESTMENT AT JUNE 30, 11.9 MILLION  403(B) BABSON PAID NO FEES. INVESTMENT FEES PAID BY INDIV. EMPLOYEE.  FIDELITY PAID TO BABSON \$43,666.

CLEVE KILLING -SWORTH PRESIDENTS & CEO	BLUE CROSS BLUE SHIELD	HEALTH CARE INSUR. PROVIDER/EXECUTIVE EDUCATION	BABSON PAID \$6,243,523 FEES (BABSON SHARE \$4,630,382) BCBS PAID TO BABSON \$270,249.
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WILLIAM J. TEUBER, JR. VICE CHAIRMAN	EMC CORP.	EXECUTIVE EDUCATION	EMC PAID BABSON \$1,604,032.
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THOMAS F. GILBANE, JR. CHAIRMAN & CEO	GILBANE BLDG. CORPORATION	EXECUTIVE EDUCATION	GILBANE PAID TO BABSON \$21,016
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BRIAN BAREFOOT BOARD MEMBER OF MASS.	BLUE CROSS BLUE SHIELD OF MASS.	HEALTH CARE INSURANCE PROVIDER/ EXECUTIVE EDUCATION	TOTAL FEE PAID BY BABSON \$6,243,523 (BABSON SHARE \$4,630,382)  BCBS PAID TO BABSON \$270,249.
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MEMBERS OF GOVERNANCE OF THE ORGANIZATION MAY BE AFFILIATED WITH OR MAY BE DIRECTORS OF VARIOUS COMPANIES IN THE COMMUNITY WHICH MAY HAVE A BUSINESS RELATIONSHIP WITH THE ORGANIZATION. PURCHASING DECISIONS ARE NOT MADE BY THESE INDIVIDUALS. ALL TRANSACTIONS ARE MADE WITHIN THE NORMAL COURSE OF BUSINESS AND ARE CONDUCTED AT ARM'S LENGTH.

SCHEDULE A

EXPLANATION OF TRANSACTIONS  
PART III, LINE 2D

STATEMENT 24

DURING FY08, COMPENSATION WAS PAID TO THE FOLLOWING OFFICERS'  
RELATIVES:

PHILIP SHAPRIO'S DAUGHTER RECEIVED \$1,168 FOR WORKING AT THE SKATING  
RINK.

PATRICIA GREENE'S SON RECEIVED \$5,907 FOR WORKING AT BABSON'S LIBRARY.

SEE FORM 990, PART V-A.

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SCHEDULE A      EXPLANATION OF QUALIFICATIONS TO RECEIVE PAYMENTS      STATEMENT      25  
PART III, LINE 3A

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WHEN FAMILY AND STUDENT RESOURCES ARE INSUFFICIENT TO MEET THE TOTAL COST OF EDUCATION, THE COLLEGE ATTEMPTS TO ASSIST STUDENTS TO PURSUE A HIGHER EDUCATION AT BABSON COLLEGE THROUGH THE USE OF FINANCIAL AID. THE FINANCIAL AID PROCESS CONSISTS OF NEED DETERMINATION, ANNUAL ESTIMATED COSTS, AND EXPECTED FAMILY CONTRIBUTION.

FINANCIAL AID MAY BE SIMPLY DEFINED AS THE DIFFERENCE BETWEEN THE TOTAL COST OF THE EDUCATION AND THE AMOUNT OF MONEY THE FAMILY AND STUDENT CAN REASONABLY MAKE AVAILABLE TO MEET THESE EXPENSES.

THE STUDENT BUDGET USED TO CALCULATE FINANCIAL NEED COVERS AN ALLOWANCE FOR TUITION AND FEES, ROOM & BOARD, BOOKS & SUPPLIES, TRAVEL, AND PERSONAL EXPENSES.



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SCHEDULE A            STATEMENT OF LOBBYING ACTIVITIES - PART VI-B            STATEMENT 27

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THE ORGANIZATION PAYS MEMBERSHIP DUES TO MEMBER ORGANIZATIONS WHICH MAY ENGAGE IN LOBBYING ACTIVITIES. THEREFORE, A PORTION OF THE DUES MAY BE ATTRIBUTABLE TO LOBBYING ACTIVITIES.



SCHEDULE A

GENERAL EXPLANATION

STATEMENT 28

FORM 990 SCHEDULE A, PART I -FACULTY SALARY

FACULTY SALARIES INCLUDE COMPENSATION RELATED TO SERVICES PERFORMED IN CONNECTION WITH THE TRADITIONAL ACADEMIC PROGRAMS AS WELL AS COMPENSATION EARNED FOR ADDITIONAL SERVICES RELATED TO THE DEVELOPMENT AND/OR DELIVERY OF CONTENT RELATED TO THE BABSON EXECUTIVE EDUCATION PROGRAM.